



Governor's Broadband for  
**Education Initiative**  
**INTRODUCTION**

*Empowering NM Students & Educators  
with High-Speed Access to the Internet*

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# OVERVIEW

- ▶ The Initiative
- ▶ Affordability
- ▶ Related Services & Support
- ▶ Partners



# THE INITIATIVE

## Governor's **Goals** Announced October 2015:

- ▶ Increase K-12 Public School Access to Broadband
- ▶ Improve Affordability & Reliability
- ▶ Secure and Maximize Funding
  - Federal (E-rate), State (SB159), & Local (Bonds)
- ▶ Develop Plan to Achieve Goals
  - **1 Mbps per Student by Fall 2018**
  - **Wi-Fi in Every Classroom**
- ▶ Expanded to Include Libraries



# THE INITIATIVE

## Studies Completed:

- ▶ **Statewide Gap & Financial Analysis**
  - Supports **Sound Decision Making**
  - Identified **Affordability** As Largest Obstacle in NM
- ▶ **Lessons Learned by Other States**



## THE INITIATIVE

### Developed State Plan (Analysis Based):

- ▶ Selected **Procurement Optimization Model** To:
  - Improve Internet Access Services Pricing
  - Guide IT Towards Best Procurement Practices
  - Engage Providers And Promote Competition
  - Utilize Existing Infrastructure for Cost Savings



# AFFORDABILITY

## PED Issued a Request for Proposals (RFP) for Internet Access Services on 09/02/2016

### ► Timeline for Districts/Schools & Libraries

- Statewide Price Agreement Awards & Announcement (Jan. 2017)
- Negotiate Most Affordable Pricing (Jan. - Feb. 2017)
- PED Assistance Filing Form 471 for Schools & Consortia (Mid Feb. - Mid April)

### ► RFP URL

- [http://www.generalservices.state.nm.us/statepurchasing/ITBs\\_RFPs\\_and\\_Bid\\_Tabulation.aspx](http://www.generalservices.state.nm.us/statepurchasing/ITBs_RFPs_and_Bid_Tabulation.aspx)

### ► BB4E Announcements

- <http://www.broadband4education.nm.gov/announcements.aspx>



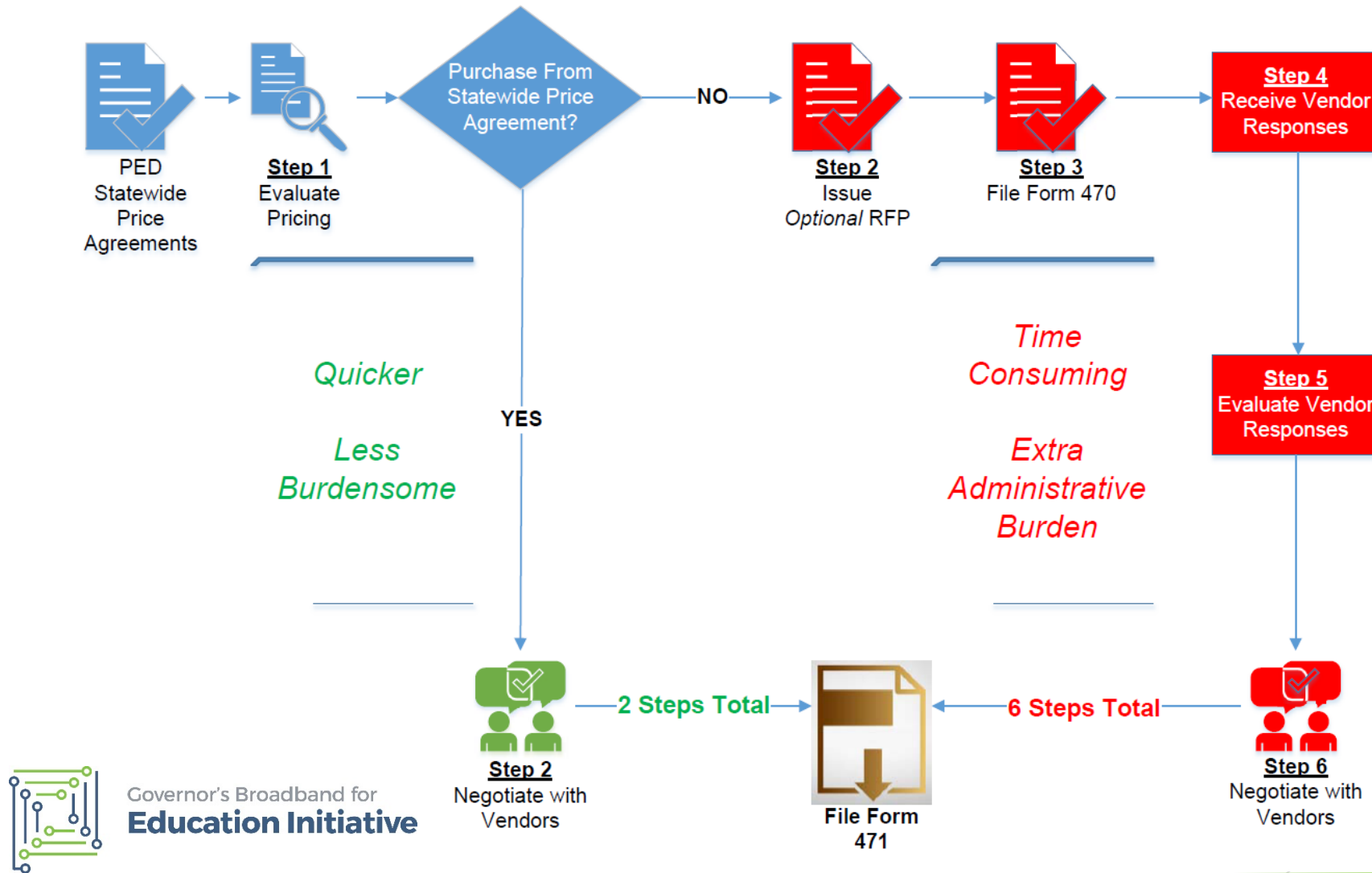
# BENEFITS

For Districts/Schools & Libraries

- ▶ **Statewide Price Agreements Are E-rate Eligible**
  - **Significant Cost Savings Achieved by Other States**
- ▶ Improved Affordability
- ▶ Convenient Purchasing Mechanism
- ▶ Provides Multiple Quote Options
- ▶ Scheduled with E-rate Application Process

# Streamlining Procurement for Internet Access Services

## For NM Public Schools/Districts & Libraries



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# AFFORDABILITY

## PED's Mini-Quote System:

- **Benefits**
  - **Simplifies the Competitive Quoting Process**
    - System Allows:
      - Users to Post CAT1 Needs For Goods & Services
      - Vendors To Respond With Quotes
  - Available for All Purchasing Vehicles
  - Supports E-rate Compliance
    - Required Process When There's >1 Vendor Option
  - Establishes Audit Trail



# AFFORDABILITY HIGHLIGHTS

## Chance for Districts/Schools & Libraries To Leverage:

- ▶ Reduced Administrative Burdens
- ▶ Lower Costs
- ▶ Increased Bandwidth
- ▶ Improved Access to High-Speed Internet
- ▶ Quality Technical Standards
- ▶ Negotiable Other Services

# Opportunity is Now



# RELATED SERVICES & SUPPORT

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## Overview:

- ▶ Broadband Connectivity
- ▶ Bandwidth Capacity
- ▶ Internal Equipment Upgrades
- ▶ Funding Opportunities



## RELATED SERVICES & SUPPORT

- ▶ E-rate Application Process Assistance
  - Forms 470, 471, & 486
  - Program Integrity Assurance (PIA) Audit Reviews
  - Formation of Consortia
- ▶ PSCOC Application Assistance (SB159 Funding)
- ▶ Technical Standards & Best Practices
  - Supports E-rate Eligible Equipment & Services



# PARTNERS

## BB4E Partners:

- ▶ Governor's Office
- ▶ Public Education Department (PED)
- ▶ Department of Information Technology (DoIT)
- ▶ Public School Capital Outlay Council (PSCOC)
  - Public School Facilities Authority (PSFA)
- ▶ EducationSuperHighway (ESH)

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# PARTNERS

## Partner Roles:

- ▶ **Governor's Office**
  - Executive Leadership
  - BB4E Program

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# PARTNERS

## ▶ PED

- State E-rate Lead
- Communication Lead (Schools/Districts)
- Procurement (Internet Access Services, CAT1)

**NMPED**  
Public Education Department



## PARTNERS

### ► DoIT Office of Broadband & Geospatial Initiatives

- BB4E Program Lead (Permanent)
- BB4E Procurement Support
- Broadband Technical Lead
  - Solutions
  - IT Standards
  - Statewide Planning, Analysis, & Mapping







## PARTNERS

- ▶ **PSCOC's Broadband Deficiencies Correction Program (BDCP) Under Senate Bill 159**
  - Legislative Liaison to PSCOC
  - Program Lead for BDCP, Managed by PSFA
    - Administration of Capital Funding Requests for Projects
      - Fiber Construction
      - Internal Networks
      - Wi-Fi





## PARTNERS

- ▶ **EducationSuperHighway (ESH)**
  - Advisor to the Governor's BB4E Initiative & BDCP
  - Nationwide & Program Subject-Matter Expertise
  - Dedicated **NM Upgrade Team** Support
    - Fiber Construction
    - Other Upgrades



**Education**  
**SUPERHIGHWAY**



CONTACTS ♦ ANNOUNCEMENTS ♦ RESOURCES

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## Official BB4E Website:

<http://www.broadband4education.nm.gov/>